



May 14, 2026

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Notice Concerning Revisions to its Medium-Term Management Plan

KONDOTEC INC. (the “Company”) hereby announces that it has formulated a new medium-term management plan. To realize its long-term vision, the Company has adopted a rolling method under which it will look at each year’s results and issues, and address any changes in the business environment. In this medium-term management plan, the Company revised its consolidated performance targets announced on May 14, 2025.

1. Reason for revisions

KONDOTEC INC. aims to realize its long-term vision based the basic policy for management, composed of two key elements: human resource development and social contribution. On May 14, 2025, the Company has formulated a new medium-term management plan to realize the long-term vision. Under the new medium-term management plan, it aims to achieve sustainable growth and enhancement of corporate value in order to realize the improvement of profitability and capital efficiency by strengthening the management base and promoting growth strategies through the appropriate allocation of funds. There are no major changes to the basic policies of its medium-term management plan. However, the Company revised performance targets of the medium-term management plan to reflect the following.

- In terms of net sales, the Company is pursuing the growth strategies such as the acquisitions of SUZUTOH CO., LTD. and RYUKYU BRIDGE LTD. and expanding sales of high-value-added products and merchandise.
- In terms of profits, while various costs have increased, human capital investments aimed at improving working conditions and environment and capital investments aimed at increasing productivity through mechanization, automation, and upgrades to warehouse and yard functions continue to remain at relatively high levels.

2. Revisions of consolidated performance targets

【Revised forecasts】

(million yen)

	FY03/26(actual)	FY03/27(forecast)	FY03/28(forecast)	FY03/29(forecast)
Net Sales	83,949	91,000	96,000	100,000
Operating profit	4,644	4,950	5,100	5,300
Ordinary profit	4,851	5,150	5,300	5,500
Profit attributable to owners of parent	3,302	3,400	3,450	3,650

【Previous forecasts】 (announced on May 14, 2025)

(million yen)

	FY03/26(forecast)	FY03/27(forecast)	FY03/28(forecast)
Net Sales	85,000	89,500	93,500
Operating profit	4,600	4,950	5,100
Ordinary profit	4,800	5,150	5,300
Profit attributable to owners of parent	3,350	3,400	3,450

3. Reference

For details of the medium-term management plan, please refer to the website.

URL : https://www.kondotec.co.jp/ir/library/management_plan.html

Note: This material contains performance targets and other forward-looking statements involves risks, uncertainties and assumptions based on information available to the Company as of the date of the release. Various factors and changes could cause actual results to differ materially from these forward-looking statements.